



# Pearl Manor Fund

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## Application Guidelines

Grant assistance administered by the Pearl Manor Fund Advisory Committee, and the Mary & John Elliot Charitable Foundation, for new projects, programs and/or services that promote care, support and treatment for the elder residents of Allenstown, Auburn, Bedford, Candia, Deerfield, Dunbarton, Goffstown, Hooksett, Manchester and New Boston.

**Mary & John Elliot Charitable Foundation**  
**Bedford Commons, 701 Riverway Place, Building 7**  
**Bedford, NH 03110-9930**  
**[www.elliothospital.org/pearlmanorfund](http://www.elliothospital.org/pearlmanorfund)**  
**[foundation@elliothospital.org](mailto:foundation@elliothospital.org)**

**FIELD OF INTEREST**

The Pearl Manor Fund is distributed through grants for the specific purpose of providing assistance, comfort, care and treatment for the elder population to include, but not limited to, the needs surrounding medical care, safe housing, nutrition, independent living and transportation assistance.

**AREA SERVED**

The Pearl Manor Fund supports the efforts that benefit the elder/senior residents of the Greater Manchester area. The area includes the towns of Allentown, Auburn, Bedford, Candia, Deerfield, Dunbarton, Goffstown, Hooksett, Manchester and New Boston.

**GRANT PROGRAM**

Grants are awarded on an annual basis (when funds are available) to support **projects/programs that implement solutions and address the critical and unmet needs of the elder community**. Grants are typically made in the \$10,000-\$25,000 range, although highly collaborative requests at higher levels will be considered. Program proposals from outside the Elliot Health System receive preference when funds are limited.

**PROGRAM PRIORITIES**

When considering proposals, priority is given to funding activities that serve the Fund's interests. The Pearl Manor Fund seeks to support programs which:

- Meet the needs of the elder population regarding improved and expanded health care, affordable transportation, home maintenance, socialization and/or nutrition;
- Promote independent living, self-care and healthy life-style choices;
- Strengthen family support services through education and support to the caregiver;
- Provide realistic and measurable outcomes that address the identified need;
- Provide an evaluation plan that identifies data collection methods;
- Detail the applicant's capacity to implement the project;

**PROGRAM PRIORITIES (continued)**

- Identify other programs that address the needs for the funds requested;
- Involve collaboration with other agencies, when possible;
- Utilize other funders.

**ELIGIBILITY**

Non-profit 501(c)(3) organizations with public charity status serving the Greater Manchester area are eligible to apply. Grants are not made to individuals or to qualifying organizations to support the costs of services to particular individuals. The Pearl Manor Fund generally will not fund:

- Capital projects
- Expenses already incurred
- Fundraising events
- On-going operating expenses
- Out of state projects
- Replacement of public or government funding
- Sectarian or religious groups
- Support of political activities

**CRITERIA**

Proposals to the Pearl Manor Fund are reviewed for their relationship with the Fund's priorities, as well as the degree to which an application reflects the following:

- Details collaboration with other service agencies in order to avoid duplication of resources;
- Demonstrate the understanding of the demographics, health characteristics and needs, risk factors, need, and services available to the elder population as it relates to the applicant organization's mission;
- Exhibits the ability of the applicant to set goals, measure and evaluate results in utilizing grant funds to achieve projected outcomes;
- Provides a plan for how the project will continue after the funding has been utilized;
- Provides information regarding the capacity of the organization to carry out and complete the project plan;
- Includes a plan to inform the public regarding the services to be provided, as well as the grant award.

## WHEN TO APPLY

**Applications must be postmarked by Monday, September 30, 2025.** All applications must be received at the correct address and emailed no later than 4:00 p.m. on the day of the deadline. Incomplete or late applications (including late attachments) will not be considered. **Please EMAIL copy, single-sided PDF of the application cover sheet and letter only. ALL**

## **ATTACHMENTS AND GRANT COVER AND APPLICATION**

**LETTER must be mailed** to address on front of application, postmarked by the above deadline. Applications not received at this address by the deadline will not be considered. **Applications MUST follow the format within this packet.**

## HOW TO APPLY

Please present information regarding your project in the format outlined below. Use this outline as a checklist in preparing your proposal. Incomplete applications will not be considered. As a rule, applications should be no more than 3 pages per instructions below and should clipped together (not bound).

## ATTACHMENTS

With all proposals, please include:

- Application cover sheet
- Current operating budget for the organization
- 501(c)(3) status letter
- Two Letters of Support
- Financial executive summary
- Project budget with notes
- Recent Audit Financial Report
- Balance sheet
- Checklist for application requirements.

**Pearl Manor Fund**

c/o Mary & John Elliot Charitable Foundation  
 Bedford Commons, 701 Riverway Place, Building 7  
 Bedford, NH 03110-9930  
 603.663.8934  
**foundation@elliothospital.org**

**Application Cover Sheet**

Please type your response or duplicate this form on your computer. Please complete this form fully.

**Name of Applicant Organization:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Telephone #: \_\_\_\_\_ Website: \_\_\_\_\_

Address: \_\_\_\_\_

CEO/Executive Director: \_\_\_\_\_

**Contact for Application** (if different): \_\_\_\_\_ Telephone #: \_\_\_\_\_

Primary Contact Email Address: \_\_\_\_\_

Fiscal Agent (if applicant is not a 501(c)(3) Organization): \_\_\_\_\_

Organizations Tax ID Number: \_\_\_\_\_

**Application Request** (Please specify \$ amount requested): \_\_\_\_\_

Number of Seniors in Pearl Manor Fund Area to be Served by **this** Program: \_\_\_\_\_

Total Project Costs: \$ \_\_\_\_\_

Total Operating Budget Revenue: \$ \_\_\_\_\_

Total Operating Budget Expenses: \$ \_\_\_\_\_

**Profile of Application Organization**

Describe current services provided by the applicant organization:

Geographical area served: \_\_\_\_\_

Year founded: \_\_\_\_\_ Number of paid staff (specify full and part-time): \_\_\_\_\_

**Your Grant Narrative should be submitted as an attachment with this document and  
 should be no more than 3 pages.**

The Grant Narrative Letter MUST succinctly answer the following questions below.

1. **Description of the program/project.**
2. **Summary of the program/project objectives** (*What will be accomplished with the funding requested and how will impact be measured? How many seniors will be positively impacted through this program?*)
3. **Describe impacts this project will have in addressing critical Social Determinants of Health for the senior population you serve.**

## Financial Executive Summary

*Provide information from most recent audit or annual financial statement as an attachment.*

## Project/Program Budget

### Income

|                     | Pearl Manor Fund | Other Foundations <sup>②</sup> | Public Sources | Fundraising | In-kind & Volunteer Contributions | Your Agency Contribution | Other Income | Total Income |
|---------------------|------------------|--------------------------------|----------------|-------------|-----------------------------------|--------------------------|--------------|--------------|
| Income <sup>①</sup> |                  |                                |                |             |                                   |                          |              |              |

①NOTE: Please indicate which funds are committed or pending. ②Please list totals here and provide details in narrative.

### Program/Project Expenses

|                                           | Pearl Manor Fund | Other Foundations | Public Sources | Fundraising | In-kind & Volunteer Contributions | Your Agency Contribution | Other Expenses | Total Expenses |
|-------------------------------------------|------------------|-------------------|----------------|-------------|-----------------------------------|--------------------------|----------------|----------------|
| Personnel: i.e. Project Coordinator       |                  |                   |                |             |                                   |                          |                |                |
| Other Staff (please list if necessary)    |                  |                   |                |             |                                   |                          |                |                |
| Program Materials & Supplies              |                  |                   |                |             |                                   |                          |                |                |
| Outreach & Marketing                      |                  |                   |                |             |                                   |                          |                |                |
| Postage                                   |                  |                   |                |             |                                   |                          |                |                |
| Phone/Fax                                 |                  |                   |                |             |                                   |                          |                |                |
| Office Supplies                           |                  |                   |                |             |                                   |                          |                |                |
| Equipment                                 |                  |                   |                |             |                                   |                          |                |                |
| Overhead                                  |                  |                   |                |             |                                   |                          |                |                |
| Other Expenses (please list if necessary) |                  |                   |                |             |                                   |                          |                |                |

**Have you remembered to include?**

- |                                                                    |                                                                             |
|--------------------------------------------------------------------|-----------------------------------------------------------------------------|
| <input type="checkbox"/> Application cover sheet & proposal letter | <input type="checkbox"/> 2023/2024 Report Submitted on Time (if applicable) |
| <input type="checkbox"/> Current year budget                       | <input type="checkbox"/> 501(c) (3) letter (unless previous grantee)        |
| <input type="checkbox"/> Recent Audit Financial Report             | <input type="checkbox"/> Two Letters of support                             |
| <input type="checkbox"/> Project budget with notes                 |                                                                             |
| <input type="checkbox"/> Balance sheets                            |                                                                             |

**Questions about the process or your application can be directed to:**

**Kelli Rafferty**

[krafferty@elliot-hs.org](mailto:krafferty@elliot-hs.org) or to 603.663.3091

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