

# SOLUTIONHEALTH

**FOR IMMEDIATE RELEASE**

March 27, 2019

Susanna Fier  
VP, Public Affairs & Marketing  
603-663-8933

## **SOLUTIONHEALTH RECEIVES A- RATING WITH STABLE OUTLOOK BY S&P GLOBAL RATINGS**

*The A- rating applies to Elliot Health System and Southern New Hampshire Health for their role in SolutioNHealth*

**MANCHESTER, NH:** S&P Global Ratings has given SolutioNHealth an “A-“ rating and “stable” outlook in their first review of this new regional healthcare system. In the same report, co-founding members of SolutioNHealth, Elliot Health System and Southern New Hampshire Health (SNHH) also received “A-“ ratings with a “stable” outlook. For Elliot Hospital, the “A-“ rating is up two levels from “BBB.” The report released by S&P Global ratings on March 27, 2019 states, “The ‘A-’ ratings for Elliot and SNHHS are based on our view of SolutioNHealth’s strong enterprise profile, highlighted by a leading market share in the larger and slightly more diverse primary service area (PSA) that the combination created, albeit in a highly competitive and increasingly consolidating market.”

Sherry Hausmann, President & CEO SolutioNHealth explained, “This is a very proud moment for SolutioNHealth. We have not yet reached our first year anniversary, and already we are healthy and having a positive impact on our co-founding members.” Hausmann added, “The people of Elliot Health System and Southern New Hampshire Health deserve a great deal of respect because they have been extremely intentional in this combination to deliver on a promise to be a regional leader in healthcare providing quality, value and access to comprehensive, community based services for more than half a million residents of southern New Hampshire. This rating supports what we know, namely that there is tremendously good work taking place to deliver on our vision.”

Mike Rose, President & CEO, Southern New Hampshire Health said, “This positive rating result is affirmation of the value generating potential of SolutioNHealth. Together, we are

better positioned to serve the needs of our communities through improved access to primary and specialty care, improve care coordination through shared medical records systems, and provide more cost effective care by taking advantage of economies of scale.”

Greg Baxter, President of Elliot Health System added, “This is a major accomplishment for Elliot and I’m extremely grateful for the talents of the many people who have made this possible. Our partnership in SolutioNHealth, with Southern New Hampshire Health, is something we are all extremely proud to have developed, and it comes as no surprise that we are increasingly better, together.”

The S&P report explains a number of factors contributing to the A- rating including an assessment of SolutioNHealth’s strengths, including “leading market share,” “healthy demand for services,” “solid balance sheet metrics,” “low debt,” and the “potential for further realization of operating synergies.”

**About SolutioNHealth:**

SolutioNHealth is a highly coordinated community based regional health care network founded by Elliot Health System and Southern New Hampshire Health. Its purpose is to better serve the healthcare needs and interests of southern New Hampshire as a region by improving and increasing access, quality, value and community benefits, while maintaining the affordability of healthcare.

###